

Company Stock Code: 603236.SS Short Name of the Company: Quectel

# Quectel Wireless Solutions Co., Ltd. 2023 Q1 Financial Report

Disclosure Date: Apr. 25, 2023



# **Contents**

| Co | ontents   | 1 |
|----|---|---|
| 1. | Key Accounting Data   | 2 |
|    | Key Accounting data and Financial Indicators                              |   |
|    | Key Accounting Data, Financial Indicators and Reasons for the Fluctuation |   |
| 2. | Financial Reports   | 3 |
|    | Consolidated Balance Sheet  | 3 |
|    | Consolidated Income Statement   | 5 |
|    | Consolidated Cash Flow Statement  | 6 |



# 1. Key Accounting Data

# Key Accounting data and Financial Indicators

Unit:Yuan Currency: RMB

| Items                           |                            | Reporting P     | eriod           | YOY Growth | n (%)            |  |
|---------------------------------|----------------------------|-----------------|-----------------|------------|------------------|--|
| Operating Revenues              |                            | 3,136,793,16    | 3.68            | 2.58       |                  |  |
| Net Profit Attributable to      |                            | -134,907,489.28 |                 | -209.14    |                  |  |
| Shareholders of the Company     |                            |                 |                 |            |                  |  |
| Net Profit Attributable to      | Net Profit Attributable to |                 |                 |            |                  |  |
| Shareholders of the Comp        | oany after                 | -145,644,542.25 |                 | -237.59    |                  |  |
| Deducting Non-recurring (       | Gains and                  |                 |                 |            |                  |  |
| Losses                          |                            |                 |                 |            |                  |  |
| Net cash flows from opera       | nting                      | 070 400 004 44  |                 | NI/A       |                  |  |
| activities                      |                            | 278,466,831.14  |                 | N/A        |                  |  |
| Basic Earnings per Share        |                            | 0.74            |                 | 200.22     |                  |  |
| (Yuan/Share)                    |                            | -0.71           |                 | -209.23    |                  |  |
| Diluted Earnings per Share      |                            | -0.71           |                 | -209.23    |                  |  |
| (Yuan/Share)                    |                            |                 |                 |            |                  |  |
| Weighted Average ROE (          | nted Average ROE (%)       |                 | -3.69           |            | Decrease by 7.47 |  |
|                                 | By the End                 | d of the        | Dy the End of I | YOY Growt  |                  |  |
|                                 | Reporting                  | Period          | By the End of L |            | (%)              |  |
| Total Assets                    | 10,647,934                 | 1,910.67        | 10,273,173,226  | .84        | 3.65             |  |
| Net Profit Attributable to      |                            |                 |                 |            |                  |  |
| Shareholders of the 3,601,030,4 |                            | 3,720,246,850.4 |                 | 13         | -3.20            |  |
| Company                         |                            |                 |                 |            |                  |  |

# 2. Financial Reports

# **Consolidated Balance Sheet**

Mar. 31, 2023

Business name: Quectel Wireless Solutions Co.,Ltd.

Unit:Yuan Currency:RMB

| T •  | N 04 0055         | Unit:Yuan Currency:RMB |  |  |
|--|-------------------|------------------------|--|--|
| Items  | Mar. 31, 2023     | Dec. 31, 2022          |  |  |
| Current Assets:                                  |                   |                        |  |  |
| Cash and Bank Balances                           | 2,689,611,270.06  | 2,198,895,359.92       |  |  |
| Financial Assets Held for Trading                | 27,723,694.99     | 23,045,661.96          |  |  |
| Bills Receivable                                 | 321,095,281.25    | 288,267,958.90         |  |  |
| Accounts Receivable                              | 1,664,658,176.29  | 2,056,369,637.41       |  |  |
| Accounts Receivable Financing                    | 202,111,624.53    | 174,832,161.40         |  |  |
| Prepayments                                      | 155,443,102.89    | 129,472,748.21         |  |  |
| Other Receivables                                | 78,730,441.89     | 153,516,286.09         |  |  |
| Inventories                                      | 3,387,638,021.45  | 3,013,664,013.65       |  |  |
| Other Current Assets                             | 145,969,821.98    | 262,702,212.20         |  |  |
| Total Current Assets                             | 8,672,981,435.33  | 8,300,766,039.74       |  |  |
| Non-current Assets                               |                   |                        |  |  |
| Long-term Equity Investments                     | 39,425,818.29     | 39,419,091.42          |  |  |
| Other Equity Instrument                          | 53,560,865.34     | 51,462,716.57          |  |  |
| Investments                                      |                   |                        |  |  |
| Fixed Assets                                     | 1,209,413,966.80  | 1,219,128,608.85       |  |  |
| Constructions in Process                         | 96,779,163.11     | 98,395,710.59          |  |  |
| Right-of-Use Assets                              | 59,599,662.91     | 59,978,502.25          |  |  |
| Intangible Assets                                | 402,001,607.48    | 377,596,657.61         |  |  |
| Long-term Deferred Expenses                      | 66,258,146.01     | 72,409,305.53          |  |  |
| Deferred Tax Assets                              | 18,323,086.59     | 20,840,892.42          |  |  |
| Other Non-current Assets                         | 29,591,158.81     | 33,175,701.86          |  |  |
| Total Non-current Assets                         | 1,974,953,475.34  | 1,972,407,187.10       |  |  |
| Total assets                                     | 10,647,934,910.67 | 10,273,173,226.84      |  |  |
| Current Liabilities                              |                   | ·                      |  |  |
| Short-term Borrowings                            | 2,237,320,685.90  | 2,015,119,188.34       |  |  |
| Notes Payable                                    | 292,809,673.43    | 697,435,647.79         |  |  |
| Accounts Payable                                 | 2,661,408,750.75  | 2,011,631,628.07       |  |  |
| Contract Liabilities                             | 112,870,228.95    | 177,471,576.39         |  |  |
| Employee Salaries Payable                        | 236,194,347.93    | 315,636,100.31         |  |  |
| Taxes Payable                                    | 18,635,589.50     | 61,614,708.04          |  |  |
| Other Payables                                   | 16,196,090.95     | 18,839,950.03          |  |  |
| Non-current Liabilities Maturing Within One Year | 83,180,295.32     | 83,885,465.14          |  |  |
| Other Current Liabilities                        | 299,952,251.00    | 143,555,751.60         |  |  |
| Total Current Liabilities                        | 5,958,567,913.73  | 5,525,190,015.71       |  |  |

| Non-current Liabilities:            |                   |                   |  |  |
|-------------------------------------|-------------------|-------------------|--|--|
| Long-term Borrowings                | 1,039,030,925.89  | 973,030,925.90    |  |  |
| Lease Liabilities                   | 30,326,282.31     | 31,071,394.76     |  |  |
| Deferred Revenues                   | 21,159,379.57     | 24,164,076.94     |  |  |
| Deferred Tax Liabilities            | 275,640.60        |                   |  |  |
| Total Non-current Liabilities       | 1,090,792,228.37  | 1,028,266,397.60  |  |  |
| Total Liabilities                   | 7,049,360,142.10  | 6,553,456,413.31  |  |  |
| Shareholders' Equity                |                   |                   |  |  |
| Share Capital                       | 188,982,076.00    | 188,982,076.00    |  |  |
| Capital Reserve                     | 2,176,818,274.91  | 2,172,856,355.00  |  |  |
| Other Comprehensive Income          | -43,453,633.69    | -55,182,836.66    |  |  |
| Surplus Reserve                     | 142,865,339.97    | 142,865,339.97    |  |  |
| Retained Earnings                   | 1,135,818,426.84  | 1,270,725,916.12  |  |  |
| Total Equity Attributable to Parent | 3,601,030,484.03  | 3,720,246,850.43  |  |  |
| Company                             |                   |                   |  |  |
| Minority Shareholders' Interest     | -2,455,715.46     | -530,036.90       |  |  |
| Total Shareholders' Equity          | 3,598,574,768.57  | 3,719,716,813.53  |  |  |
| Total Liabilities and               | 10,647,934,910.67 | 10,273,173,226.84 |  |  |
| Shareholders' Equity                |                   |                   |  |  |



### **Consolidated Income Statement**

Jan. to Mar., 2023

Business name: Quectel Wireless Solutions Co.,Ltd.

Unit:Yuan Currency:RMB

|   | Unit:Yuan Currency:RMB |                  |
|---|------------------------|------------------|
| Items   | 2023 Q1                | 2022 Q1          |
| I. Revenue  | 3,136,793,163.68       | 3,057,769,876.70 |
| Including: Operating revenue                                    | 3,136,793,163.68       | 3,057,769,876.70 |
| II. Total operating costs                                       | 3,292,740,724.75       | 2,954,282,373.62 |
| Including: Costs of sales                                       | 2,584,920,623.85       | 2,501,472,976.74 |
| Taxes and surcharges  | 2,345,946.87           | 4,770,807.23     |
| Selling expenses  | 115,691,755.51         | 108,781,305.77   |
| Administrative expenses   | 97,058,415.84          | 60,379,493.90    |
| Research and development  | 439,376,006.50         |                  |
| expenses  |                        | 275,662,855.83   |
| Finance expenses  | 53,347,976.18          | 3,214,934.15     |
| Including: Interest expenses                                    | 22,114,280.03          | 6,598,882.73     |
| Interest income   | 1,018,950.12           | 651,927.26       |
| Add: Other income   | 7,217,784.60           | 21,063,500.54    |
| Investment income   | 426 667 40             | 111 621 12       |
| (loss expressed with "-")                                       | 426,667.49             | -114,631.12      |
| Including: investment income from                               | 6 706 97               | 111 621 12       |
| associates and joint ventures                                   | 6,726.87               | -114,631.12      |
| Fair value gains  | 4,678,033.03           |                  |
| (loss expressed with "-")                                       | 4,076,033.03           |                  |
| Credit impairment losses  | 7,429,174.10           | -403,881.06      |
| (loss expressed with "-")                                       | 7,423,174.10           | -400,001.00      |
| Asset impairment losses   | 3,791,457.65           | -1,235,720.48    |
| (loss expressed with "-")                                       | 0,731,407.00           | -1,200,720.40    |
| Gains/loss on asset disposal                                    | -16,422.51             | 346,181.68       |
| (loss expressed with "-")                                       |                        |                  |
| III. Operating profit (loss expressed with "-")                 | -132,420,866.71        | 123,142,952.64   |
| Add: Non-operating income                                       | 290,117.08             | 668,761.21       |
| Subtract: Non-operating expenses                                | 1,852,399.85           | 819,222.35       |
| IV. Total profit (loss expressed with "-")                      | -133,983,149.48        | 122,992,491.50   |
| Subtract: Income tax expenses                                   | 2,850,018.36           | -775,660.53      |
| V. Net profit (loss expressed with "-")                         | -136,833,167.84        | 123,768,152.03   |
| A. Classification by business continuity                        |                        |                  |
| Net profit from continuing operations (loss expressed with "-") | -136,833,167.84        | 123,768,152.03   |
| B. Classification by ownership                                  | •                      |                  |



| Net profit attributable to shareholders of parent company (loss expressed with "-") | -134,907,489.28 | 123,612,243.93 |
|---|-----------------|----------------|
| 2. Minority interest (loss expressed with "-")                                      | -1,925,678.56   | 155,908.10     |
| VI. Other comprehensive income (net of tax)   | 11,729,202.97   | -4,154,141.66  |
| A. Net after-tax other comprehensive income   | 11 720 202 07   | 4 154 141 GG   |
| attributable to owners of the parent company  | 11,729,202.97   | -4,154,141.66  |
| Other comprehensive income that   | 10,098,148.77   |                |
| cannot be reclassified into profit or loss  | 10,030,140.77   |                |
| Changes in fair value of other equity   | 10,098,148.77   |                |
| instrument investments  | 10,000,140.77   |                |
| 2. Other comprehensive income to be   | 1,631,054.20    | -4,154,141.66  |
| reclassified to profit or loss  | 1,001,001.20    | 1,101,111.00   |
| Differences in translation of foreign   | 1,631,054.20    | -4,154,141.66  |
| currency financial statements   | 1,001,001.20    | 1,101,111.00   |
| VII. Total comprehensive income   | -125,103,964.87 | 119,614,010.37 |
| A. Total comprehensive income attributable  | -123,178,286.31 | 119,458,102.27 |
| to shareholders of the parent   | -120,170,200.01 | 113,430,102.21 |
| B. Total comprehensive income attributable  | -1,925,678.56   | 155,908.10     |
| to minority shareholders  | -1,323,070.30   | 100,000.10     |
| VIII. Earnings per share  | <del>,</del>    |                |
| A. Basic earnings per share (Yuan/share)  | -0.71           | 0.65           |
| B. Diluted earnings per share (Yuan/share)  | -0.71           | 0.65           |

### **Consolidated Cash Flow Statement**

Jan. to Mar., 2023

Business name: Quectel Wireless Solutions Co.,Ltd.

|   |                  | Unit:Yuan Currency:RMB |
|---|------------------|------------------------|
| Items                                   | 2023 Q1          | 2022 Q1                |
| I. Cash flows from operating activities |                  |                        |
| Cash received from sales of goods or    | 2 464 970 900 25 | 2 262 572 252 49       |
| rendering of services                   | 3,461,879,899.35 | 3,362,573,253.48       |
| Refunds of taxes                        | 259,877,853.68   | 191,995,599.94         |
| Cash received from other operating      | 8,526,851.80     | 22,454,260.79          |
| activities                              |                  | 22,434,200.19          |
| Sub-total of cash inflows from          | 3,730,284,604.83 | 3,577,023,114.21       |
| operating activities                    |                  | 5,577,025,114.21       |
| Cash paid for goods and services        | 2,700,135,991.48 | 2,976,067,711.38       |
|   |                  | 2,970,007,711.30       |
| Cash paid to and on behalf of           | 597,995,454.89   | 471,586,998.78         |
| employees                               |                  | 47 1,000,930.70        |
| Cash paid for all types of taxes        | 2,238,912.87     | 22,382,054.45          |
| Cash paid for other operating           | 151,447,414.45   | 122,667,819.13         |
| activities                              |                  | 122,007,819.13         |



| 9,562,754.26 -84,889,9<br>381,1<br>1,420,692.22 222,276,2<br>1,420,692.22 222,657,4<br>0,458,186.89 2,731,1<br>9,670,266.23 734,1<br>0,128,453.12 3,465,3<br>1,292,239.10 219,192,1<br>9,480,405.84 -2,194,6 | 75.00<br>75.00<br>85.91<br>60.91<br>58.89<br>24.65<br>36.26                        |
|--|--|
| 9,562,754.26 -84,889,9  381,1  1,420,692.22 222,276,2  1,420,692.22 222,657,4  0,458,186.89 2,731,1  9,670,266.23 734,1  0,128,453.12 3,465,3  | 75.00<br>75.00<br>85.91<br>60.91<br>58.89<br>24.65                                 |
| 9,562,754.26 -84,889,9  381,1  1,420,692.22 222,276,2  1,420,692.22 222,657,4  0,458,186.89 2,731,1  9,670,266.23 734,1  0,128,453.12 3,465,3  | 75.00<br>75.00<br>85.91<br>60.91<br>58.89<br>24.65                                 |
| 9,562,754.26 -84,889,9  381,1  1,420,692.22 222,276,2  1,420,692.22 222,657,4  0,458,186.89 2,731,1  9,670,266.23 734,1  0,128,453.12 3,465,3  | 75.00<br>75.00<br>85.91<br>60.91<br>58.89<br>24.65                                 |
| 9,562,754.26 -84,889,9  381,1  1,420,692.22 222,276,2  1,420,692.22 222,657,4  0,458,186.89 2,731,1  9,670,266.23 734,1  0.128,453.12  | 75.00<br>75.00<br>85.91<br>60.91<br>65.76  |
| 9,562,754.26 -84,889,9  381,1  1,420,692.22 222,276,2  1,420,692.22 222,657,4  0,458,186.89 2,731,1  9,670,266.23 734,1  0.128,453.12  | 75.00<br>75.00<br>85.91<br>60.91<br>65.76  |
| 9,562,754.26 -84,889,9  381,1  1,420,692.22 222,276,2  1,420,692.22 222,657,4  0,458,186.89 2,731,1  | 75.00<br>75.00<br>85.91<br>60.91   |
| 9,562,754.26 -84,889,9  381,1  1,420,692.22 222,276,2  1,420,692.22 222,657,4  0,458,186.89 2,731,1  | 75.00<br>75.00<br>85.91<br>60.91   |
| 9,562,754.26 -84,889,9<br>381,1<br>381,1<br>1,420,692.22 222,276,2<br>1,420,692.22 222,657,4   | 75.00<br>75.00<br>85.91<br>60.91   |
| 9,562,754.26 -84,889,9<br>381,1<br>381,1<br>1,420,692.22 222,276,2<br>1,420,692.22 222,657,4   | 75.00<br>75.00<br>85.91<br>60.91   |
| 9,562,754.26 -84,889,9<br>381,1<br>381,1<br>1,420,692.22 222,276,2   | 75.00<br>75.00<br>85.91  |
| 9,562,754.26 -84,889,9<br>381,1  | 75.00<br>75.00   |
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| -15,681,4  | 69.53  |
|  |  |
| 1,817,773.69 3,592,704,5   | 83.74  |
|  | 1,817,773.69 3,592,704,5 8,466,831.14 -15,681,4 8,000,000.00 3,551.86 8,003,551.86 |



| V. Net increase in cash and cash equivalents                             | 490,715,910.14   | 116,426,041.48   |
|--|------------------|------------------|
| Add: Balance of cash and cash equivalents at the beginning of the period | 2,198,795,359.92 | 1,133,008,786.50 |
| VI. Balance of cash and cash equivalents at the end of the period        | 2,689,511,270.06 | 1,249,434,827.98 |